

2019 HALF YEAR RESULTS



September 2019

INDIGO
G R O U P

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Reported financial figures

Global Proportionate

To make its performance easier to understand and to improve its presentation, the Group presents operational figures (Revenue, EBITDA, operating income) on a “Global Proportionate” (GP) basis, including the Group’s share of joint ventures (mainly in the USA, Colombia, Panama and Smovengo) as if they were consolidated proportionately and not under the equity method applied in accordance with IFRSs when preparing the consolidated financial statements.

Free Cash Flow

For the same reason, the Group uses Free Cash Flow – which is a measure of cash flow from recurring operating activities – as a performance indicator. It equals EBITDA less disbursements related to fixed fees as part of concession and lease contracts, the change in the working capital requirement and current provisions, maintenance expenditure and any other operating items that have a cash impact but that are not included in EBITDA.

A reconciliation with the figures in the consolidated cash flow statement is presented in Note 8 “Notes to the cash flow statement” of the consolidated financial statements ended 30 June 2019.

Cash Conversion Ratio

The Cash Conversion Ratio provides useful information to investors to assess the proportion of EBITDA that is converted into Free Cash Flow and therefore available for development investments, the payment of tax, debt servicing and the payment of dividends to shareholders.

IFRS 15

The Group adopted IFRS 15 “Revenue from contracts with customers” on 1 January 2018, the date on which the standard came into force in the European Union. IFRS 15 is the new IFRS accounting standard governing revenue recognition. It replaces IAS 11 “Construction Contracts” and IAS 18 “Revenue” and the corresponding interpretations, particularly IFRIC 15 “Agreements for the Construction of Real Estate”.

The Group has decided to apply IFRS 15 according to the “full retrospective” transitional approach.

This change of method has **no impact on EBITDA or net income**, only on the presentation of the income statement.

IFRS 16

On 1 January 2019, the Group applied IFRS 16 to leases in existence on the transition date according to the “simplified retrospective” approach. The 2018 figures, presented for comparison purposes, have therefore not been adjusted to reflect the transitional provisions of IFRS 16.

The impact of applying IFRS 16 “Leases” from 1 January 2019 is described in Note 4 “Change in accounting method” of the consolidated financial statements ended 30 June 2019.

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1. Strategy

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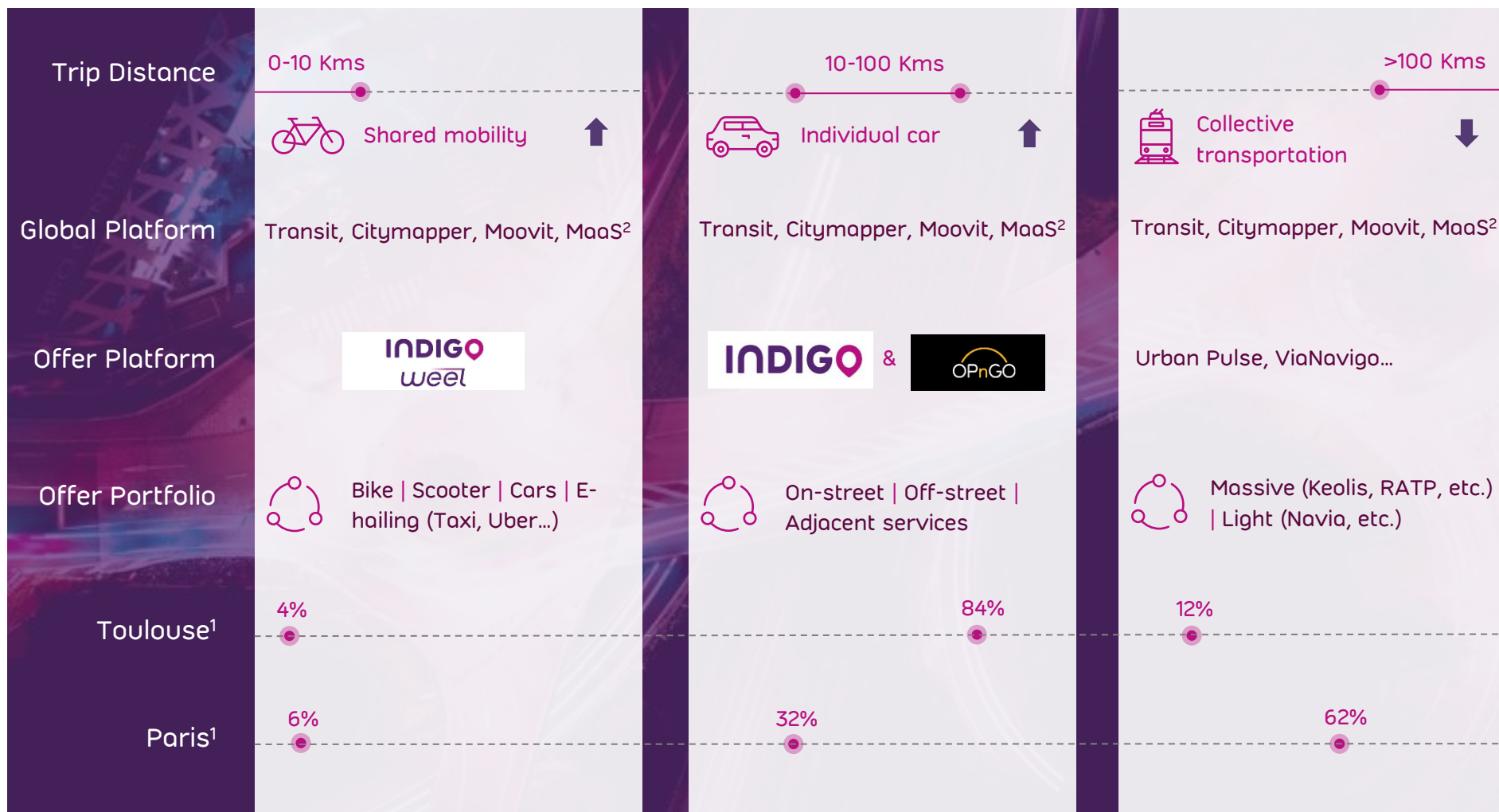
1.1. Positive macro trends in the car industry...

Car will remain the principal transportation mode



1.2. ...along with the rise of multimodal transportation

The circles of mobility



Notes:
 1. % of usage by means of transportation
 2. Mobility as a Service

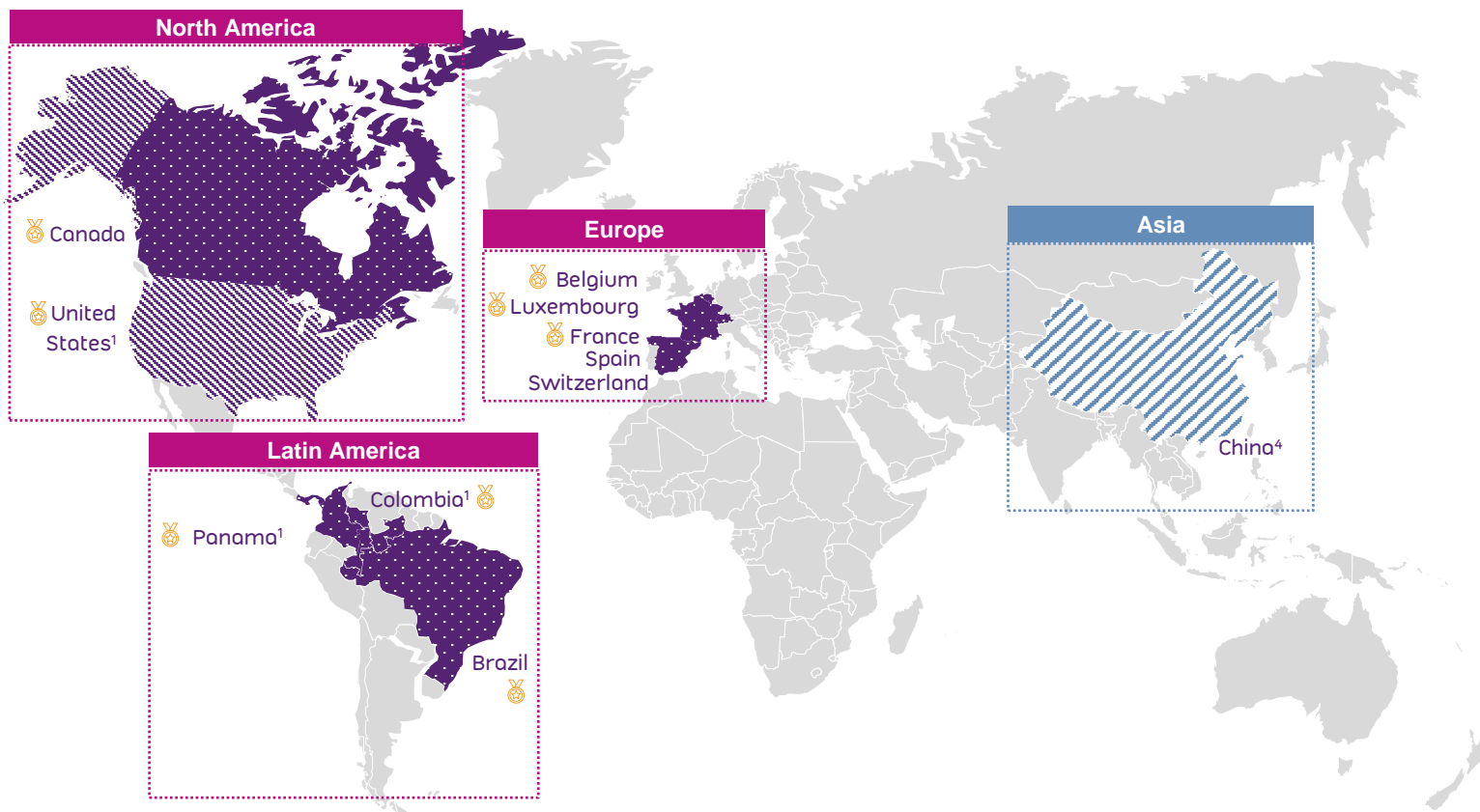
1.3. Indigo Group: A global parking player...

 **11 countries²**

 **+5,050 car parks³**

 **+2.3 million managed parking spaces³**

-  Top 3 leaders
-  Infrastructure and diversity business
-  No infrastructure business
-  Newly opened



The Group continues to focus on priority markets in which it holds a leading position or sees opportunities to become a leading operator.




Notes:

1. USA, Colombia, Panama are operated under joint ventures
2. Qatar was sold in February 2018 and Russia in April 2018. UK, Germany, and Slovakia were sold in December 2018 and Czech Republic in January 2019
3. Figures based on a 100% share of operations including countries where the Group operates through Joint-Ventures as of 31 December 2018
4. Indigo Group signed an agreement on 25 March 2019 with Sunsea Parking Holdings to establish a joint venture in China

1.4. ... in off-street and on-street parking...

Strong expertise on off-street and on-street parking across all business segments

Expertise in off-street operating models across all segments

 <p>Design, build, finance and operate</p>	 <p>Simplify the customer journey and optimise flow management</p>	 <p>Offer innovative and digitalised services to offer greater mobility</p>
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Full Ownership	Concession	Lease	Service Contract
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Airports Shopping Centres Events, tourism and leisure Hospitality Railways Hospitals Universities Offices and residences



Expertise in on-street parking management

  <p>Cash collection</p>	 <p>Maintenance of parking equipment</p>	  <p>Control and enforcement</p>  <p>Street management</p>
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154 on-street parking contracts	5 countries ¹	50 contracts incl. parking control	More than 1,000 civil enforcement officers	3,000 km of streets operated	13 million users
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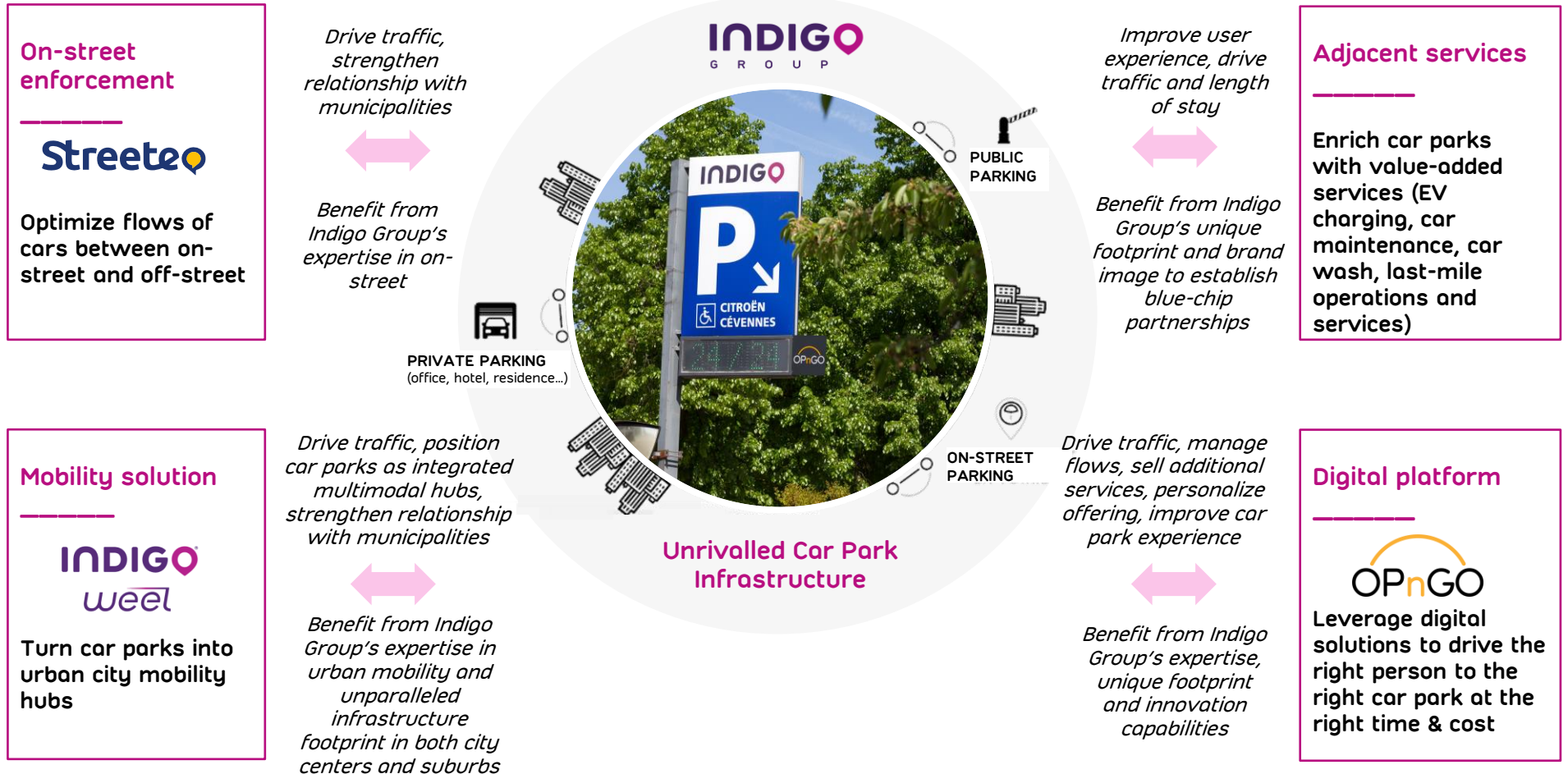


Notes:

1. Including Belgium, Luxembourg, France, Spain, USA

1.6. Infrastructure as the core strategic focus...

Add-on businesses highly synergetic with the Group's car park platform



1.7. ... supported by a new asset acquisition strategy

Indigo Group has engaged in a strategy to acquire fully-owned car parks to take advantage of the strengths of this operating model :



Managing tariffs: Full ownership model provides freedom to set tariffs to maximize revenue by implementing dynamic pricing for hourly parkers based on customer demand peaks, patterns and occupancy rate as well as adjusting subscribers tariffs considering competitive environment without constraint.



Optimizing operations: High flexibility to organize operations in the most efficient way leading to better control over the cost structure.



Providing attractive in-house services: Indigo is not limited with a contract end and can invest over the long term in smart and digital services, facilitating customer experience and urban mobility to develop car parks' attractiveness.



Increasing infrastructure portfolio duration with assets located in prime locations and generating recurrent cash flows without any risk of non-renewal or early termination of contracts.



Taking away the uncertainty of contract renewal and usual loss of margin at renewal.



1.8. ...leveraged by innovative mobility platforms...

Digital Services



The app revolutionizing parking

The entire range of parking services in just **one app**
A seamless customer experience

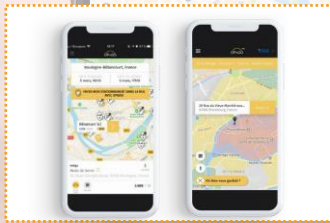
4 countries

183 cities

549 car parks

284,430 spaces

55 on-street contracts



Mobility Services



A new vision for mobility at the heart of cities

The only French operator offering a dockless sharing service for bicycles, scooters and, soon, electric cars

7 cities launched

14,200 bikes deployed

350k rides in 2019

+1.3m rides since beginning of activity



The most comprehensive bike-sharing solution¹

The world's largest bike-sharing contract in terms of bikes and stations

1,313 docking points

11,828 bikes deployed

1.9m rides in June 2019

195k subscribers



Notes: KPIs as of 30 June 2019

1. Indigo holds 38.21% of the share capital of Smovengo as of 30 June 2019

1.9. ...with adjacent services delivering added value

Indigo Group has developed several **highly-relevant add-on businesses** with blue-chip partners, servicing the infrastructure platform, strengthening the Group's relationship with municipalities and promoting its ability to renew and win new contracts

Vehicle services

Mobility services

 **ECO WASH/ TOTAL WASH**

 **SHUTTLING**

 **VALET**

 **CHARGING STATIONS**

 **DIGITAL CAR SHARING**



Additional service proposed by City Parking in Colombia and in many car parks in France



Shuttling opportunities alongside parking in critical segments such as airports, hospitals, universities and events



Pilot experiment in Paris car parks – Ternes, Porte Maillot and Vendôme



Partnership with Izivia¹ to deploy charging stations in car parks and planned integration within the OPnGO solution



Rental partnerships with Virtuo, Ubeeqo and Renault in Paris Gare de Lyon

Personal services

Neighbourhood services

 **KITCHEN HUB**

 **STORAGE**

 **DELIVERY**

 **L'ALTERNATIF**

 **GRAND FRAIS**



Partnership with Muncher to cook and deliver food from our car parks in Colombia



Rental of spaces for individual storage in our Paris car parks



Agreement with Correos to install CityPaq in car parks in Spain













Event venue built in the underground car park at La Défense



Last mile logistic platform

1.10. Goal 2025: a strategic roadmap well on track

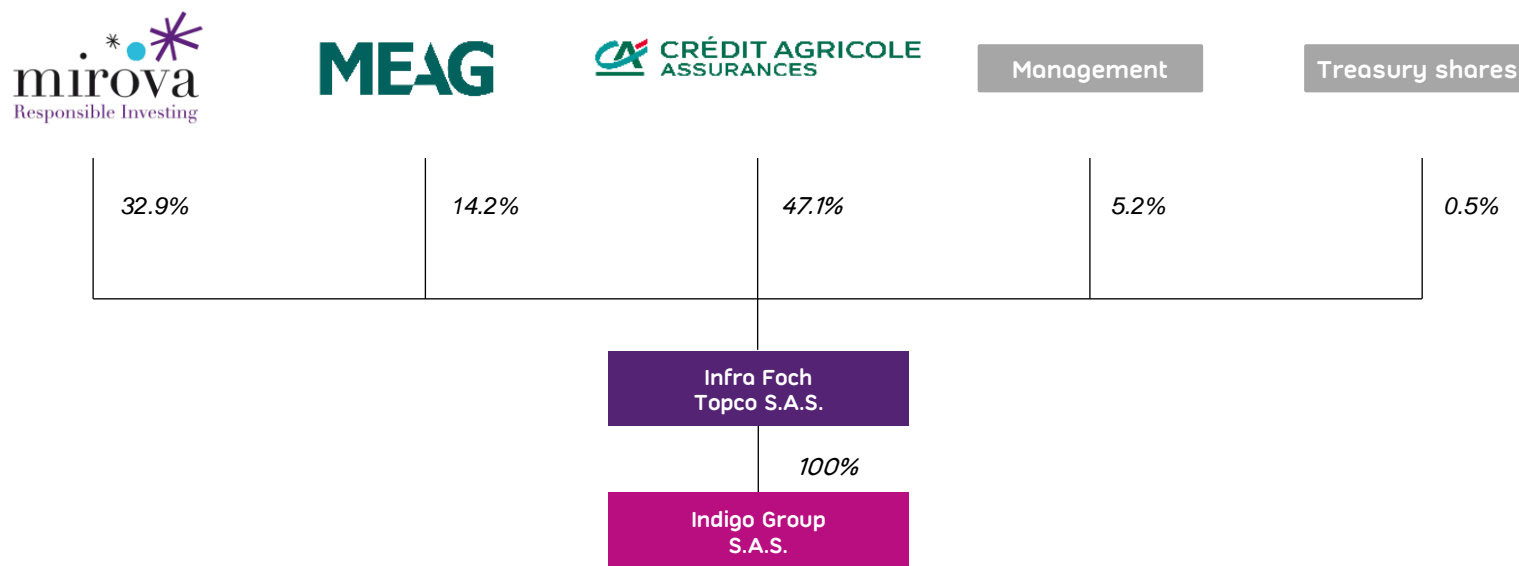
Achievements since 2017 bringing the group closer to its global mobility leadership ambition

Goal 2025	Achievements
<p>Strengthen infrastructure business model</p>	<ul style="list-style-type: none"> ✓ Disposal of non-core countries (GE, UK, CZ, SK)  ✓ Acquisition of companies in core countries (Besix Park in Belgium, Spie Autocité in France)  ✓ Acquisition of car parks in full ownership in core countries (France, Spain, Belgium) +12 since 2017
<p>Focus on clients and markets to grow organically</p>	<ul style="list-style-type: none"> ✓ Dynamic pricing based on Business Intelligence  ✓ Adjacent services  ✓ Pilot on ticketless solutions  ✓ Automatic detection of abnormal situations and behaviour in parking lots (Deepomatic) 
<p>Expand our footprint</p>	<ul style="list-style-type: none"> ✓ Acquisition of Spie Autocité, Besix Park and Professional Parking  ✓ Joint Venture with Sunsea in China 
<p>Grow our talent and Group culture</p>	<ul style="list-style-type: none"> ✓ On boarding +120,000 training hours since 2017 ✓ Career evolution +1,057 employees since 2017 ✓ Brand attractiveness
<p>Make MDS¹ a leader in mobility and digital</p>	<ul style="list-style-type: none"> ✓ Start up lab with partners  ✓ Search for new financial and / or strategic partners 

Note:
1. Mobility & Digital Solutions

1.11. New shareholding structure

New shareholding structure since 17 September 2019



- Investors dedicated to infrastructure, already benefiting from a good knowledge of the car park sector
- Long-term investment horizon
- Determined to maintaining a consistent financial policy in terms of investment, leverage and business profile
- Responsible investors, integrating CSR considerations into their investment strategies
- Full support to the Group's management team for the implementation of the new "Goal 2025" strategic plan
- Crédit Agricole Assurances keeps a substantial part of the shareholding capital of the company with a 47.1% stake

2. Key developments

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2.2. Key full ownership acquisitions in H1 2019	18
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2.1. Key company acquisitions in H1 2019

France / USA / China



SPIE AUTOCITÉ

Acquisition
20,000 spaces

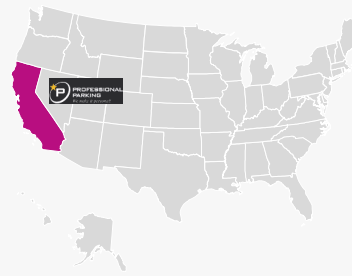
- Acquisition of Spie Autocité in June 2019, allowing the Group to develop its long-term concession portfolio and to increase the density of its presence in France
- 29 car parks and 2 on-street contracts located in prime geographical locations in Paris and suburbs, Lille and Lyon
- Integration well on track and operations synergies in progress



PROFESSIONAL PARKING

Acquisition with LAZ Parking
50 shuttles

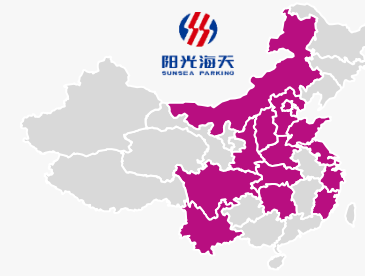
- Acquisition of Professional Parking in March 2019
- California-based shuttle company providing shuttle services to municipal accounts and universities in Los Angeles and Orange County
- 150 employees



SUNSEA PARKING

Joint Venture

- **Joint Venture in which Indigo owns 40%** with Sunsea, China's leading parking management company operating 200,000 parking bays in over 40 cities



2.2. Key full ownership acquisitions in H1 2019

France - International



LAS PALMAS DE GRAN CANARIA TRIANA

1,551 spaces

- Unique 12 floors multi-storey asset with a prime location in the capital city of Gran Canaria in the most commercial area of the city
- Most relevant operation reinforcing the Group's position in Spain
- Acquisition in February 2019



LYON OPÉRA

304 spaces

- Operation of the car park Opéra located steps away from Lyon Presqu'île subject to a large renovation project
- Improves Indigo's positioning in the city centre of Lyon
- Ideally located close to the main roads serving the historic centre
- Acquisition in July 2019



BORDEAUX VOLAILLERS

413 spaces

- Construction and operation of a 413-space car park as part of a vast real estate program (housing and offices)
- Reinforces Indigo's positioning next to Bordeaux railways station
- Operations expected to start in September 2020

2.3. Key wins in H1 2019

France



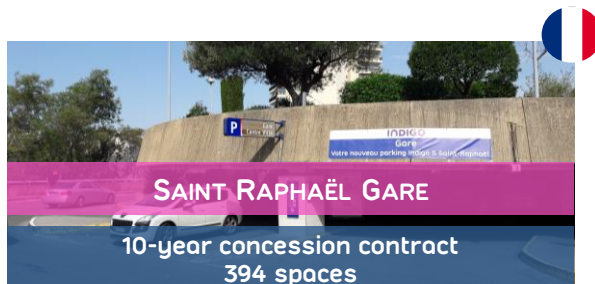
- Renewal of the car park contract managed by Indigo since 2007
- New services included: carwash, valet parking service, electric scooters, parcel/luggage lockers...
- Operations starting in June 2019



- Renovation and operation of the car park ideally located steps away from the Old Port, one of the most popular places in the city
- Operations starting in July 2019



- Renewal of the car park contract managed by Indigo since 2004
- Car park located steps away from Gare de l'Est and Boulevard Magenta and mainly used by residents
- Operations starting in August 2019



- Contract awarded by SNCF to renovate and operate the car park ideally located in the city center and providing direct access to the station shops and platforms
- Operations starting in August 2019



- Construction of the access controls of the short-term (30 spaces) and visitor (150 spaces) parking lots
- Equipment and renovation of the parking area
- Operations expected to start in Jan 2020



- Construction of a parking lot on two levels for visitors and operation of the entire parking lot integrating more than 800 car park spaces
- Operations expected to start in March 2021

2.3. Key wins in H1 2019

International



JUAZEIRO JUÀ GARDEN SHOPPING

15-year lease
1,055 spaces

- Operation of the car park of Juà Garden Shopping mall owned by Tenco
- Strengthens the existing relation Tenco x Indigo (11 car parks in Brazil)
- Start of operations in April 2019



CALGARY INTERNATIONAL AIRPORT

3-year management contract
13,000 spaces

- Management of the parking facilities and implementation of a complete range of related services
- Strengthen Indigo's #1 position in the Canadian airport sector
- Start of operations in April 2019



BARCELONA PLAZA WAGNER & MERCAT LA MERCÈ

41-year concession contract
812 spaces

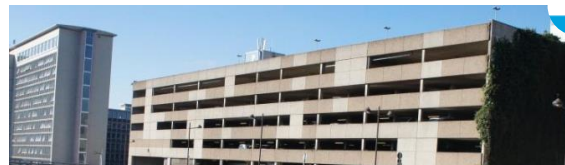
- Operation of two car parks in Barcelona city center
- Launch of technological solutions (guidance system with cameras) to improve operational and commercial services
- Start of operations in July 2019



LOS ANGELES INTERNATIONAL AIRPORT

3-year management contract
100 spaces

- Operation of LAX newly built Taxi and TNC pick-up surface lot with LAZ Parking as prime contractor and First Transit as shuttle sub
- Strengthen LAZ/Indigo presence at one of the largest airport hubs in North America
- Start of operations expected in Oct. 2019



LUXEMBOURG NEIPPERG

10-year lease contract
677 spaces

- Operation of a two-storey car park located in Luxembourg city center
- Before launching the tender, the city made a €21m investment to enhance the attractiveness of the car park
- Start of operations expected in autumn 2019



ANTWERP AIRPORT

20-year concession contract
170 spaces

- New infrastructure deal
- Duration extension against new investment to improve the parking infrastructure

3. Highlights

- | | |
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| 3.2. A strong performance in H1 2019 | 23 |

3.1. Key corporate milestones

<i>January 24th</i> Sale of the subsidiary in Czech Republic	<i>February 28th</i> Acquisition of Aparcamientos Triana S.A. in Spain	<i>March 25th</i> Launch of a joint venture with Sunsea Parking	<i>March 27th</i> Exclusive negotiations with a view to an evolution of the shareholding structure of Indigo Group	<i>May 31st</i> Takeover of West Park Parking Services	<i>June 3rd</i> Closing of the acquisition of Spie batignolles concessions parking activities	<i>June 19th</i> Success of two new issuances totaling 250 million euros on the debt capital markets
January	February	March	April	May	June	



In accordance with the strategy consisting of focusing its business in countries where the Group can become a leader or co-leader, the Group completed the **disposal of its subsidiary in Czech Republic** following the disposal of its subsidiaries in the United Kingdom, Germany and Slovakia in December 2018.



Acquisition of Aparcamientos Triana S.A. in Spain, a company owning a **1,551-space car park in Gran Canaria**.



Launch of a joint venture with **Sunsea Parking**, China's leading parking management company, to drive investment in the next generation of parking platforms in China which will be built to facilitate a range of vehicles including electric and autonomous cars. The JV will focus initially on China before expanding into the broader ASEAN and central Asia market.



Announcement that Ardian, a 49.2% shareholder in Infra Foch Topco, which owns 100% of Indigo Group, had entered in exclusive negotiation with a view to **selling its stake** to funds managed by responsible investment manager Mirova and Meag, the asset manager of Munich Re and Ergo.



Acquisition of one share of **West Park Parking Services** in Canada by Indigo Park Canada that gives Indigo Park Canada sole control over West Park Parking Services and the obligation to acquire all of the remaining shares in two tranches of 24.5% each in 2020 and 2021.



Finalization of the acquisition of **Spie batignolles concessions** parking activities, operated under the Spie Autocité brand. This acquisition, that is highly complementary to the Group activities, allows it to pursue the development of its long-term concession portfolio and to increase the density of its presence in France by integrating car parks enjoying prime geographical locations.



Successful pricing of **two new issuances on the debt capital markets**:

- A 100 million euros tap on existing bond: the bonds issue of 100 million euros took the form of a tap on the 700 million euros initial tranche maturing 19 April 2028 with a coupon of 1.625%
- A new 150 million euros private placement: the private placement amounting to 150 million euros has been arranged under a German NSV format with a 20-year maturity (4 July 2039) bearing 2.250% annual coupon.

3.2. A strong performance in H1 2019

Global Proportionate		Revenue	€459.0m
		EBITDA pre IFRS16	€145.2m
		EBITDA post IFRS16	€164.4m
		EBITDA margin pre IFRS 16	31.6%
		EBITDA margin post IFRS 16	35.8%
		Average remaining duration ¹	24.6 years
		Financial leverage ²	6.4x
		Free Cash Flow ³ generation	€77.9m
		Cash Conversion Ratio	50.1%

Notes:

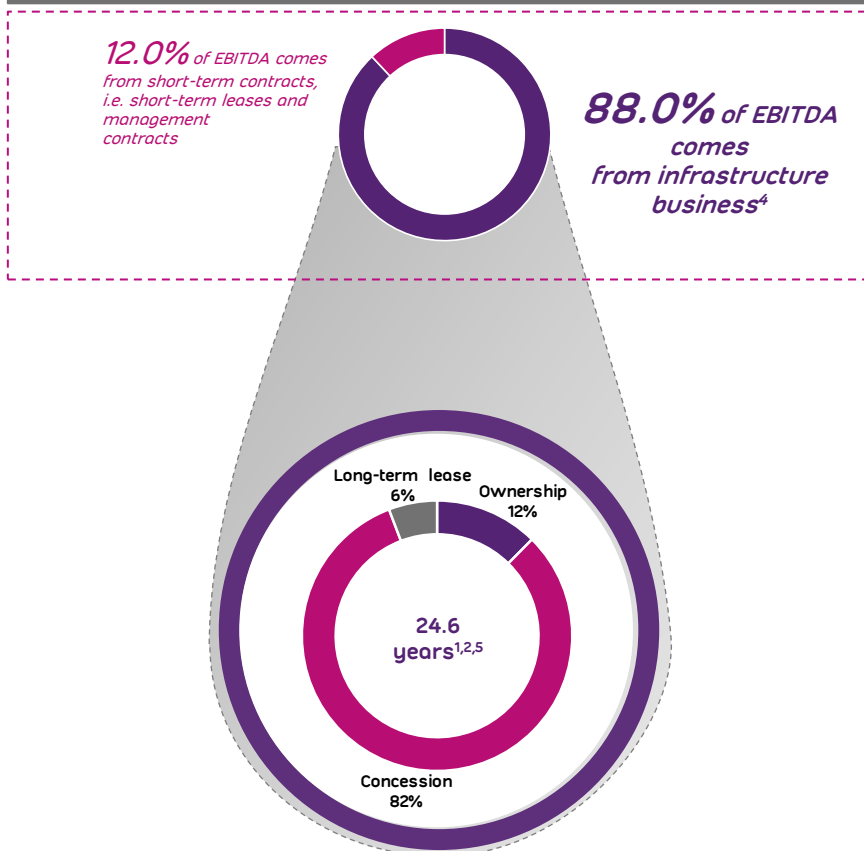
1. Weighted average residual maturity of infrastructure business based on Global Proportionate normative Free Cash Flow in 2018, assuming a 99-year duration for ownerships and exercise of options for long-term leases with renewal at INDIGO's discretion ; Germany, the UK, Slovakia and Czech Republic are excluded from the calculation
2. Financial leverage: Global Proportionate net financial debt (€2,121.0m) / Global Proportionate LTM EBITDA (€329.3m). GP LTM EBITDA restated : +€17.1m (major acquisitions of Spie Autocité and Las Palmas car park restated on a full year basis) -€7.4m (H2 2018 EBITDA of the entities disposed of in UK/DE/CZ/SK) +€16.2m (no IFRS16 debt in H2 2018 / estimation based on H1 EBITDA impact)
3. Free Cash Flow = EBITDA - other P&L cash items - change in WC - fixed royalties and fixed leases - maintenance capex

4. Indigo Group: An infrastructure asset

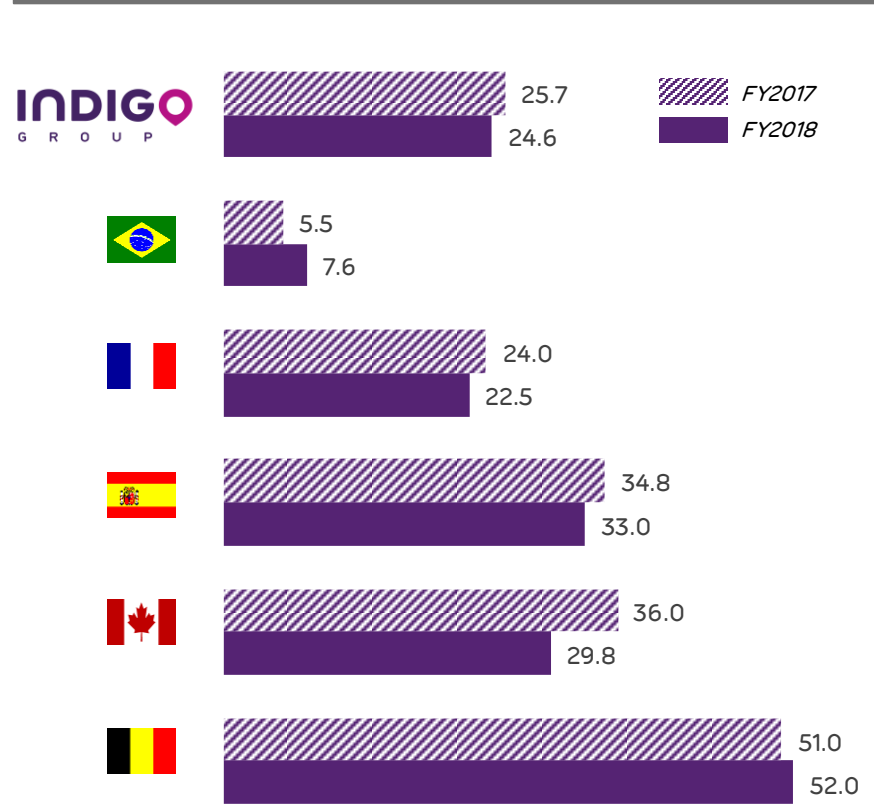
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| 4.1. A robust infrastructure model... | 25 |
| 4.2. ...providing a strong predictable cash flow | 26 |

4.1. A robust infrastructure model...

2018 EBITDA³ breakdown by contract type



2018 average remaining duration of infrastructure business^{1,5}



€5.6bn² of secured normative Free Cash Flow³ with 24.6¹ years of average remaining maturity at the end of 2018

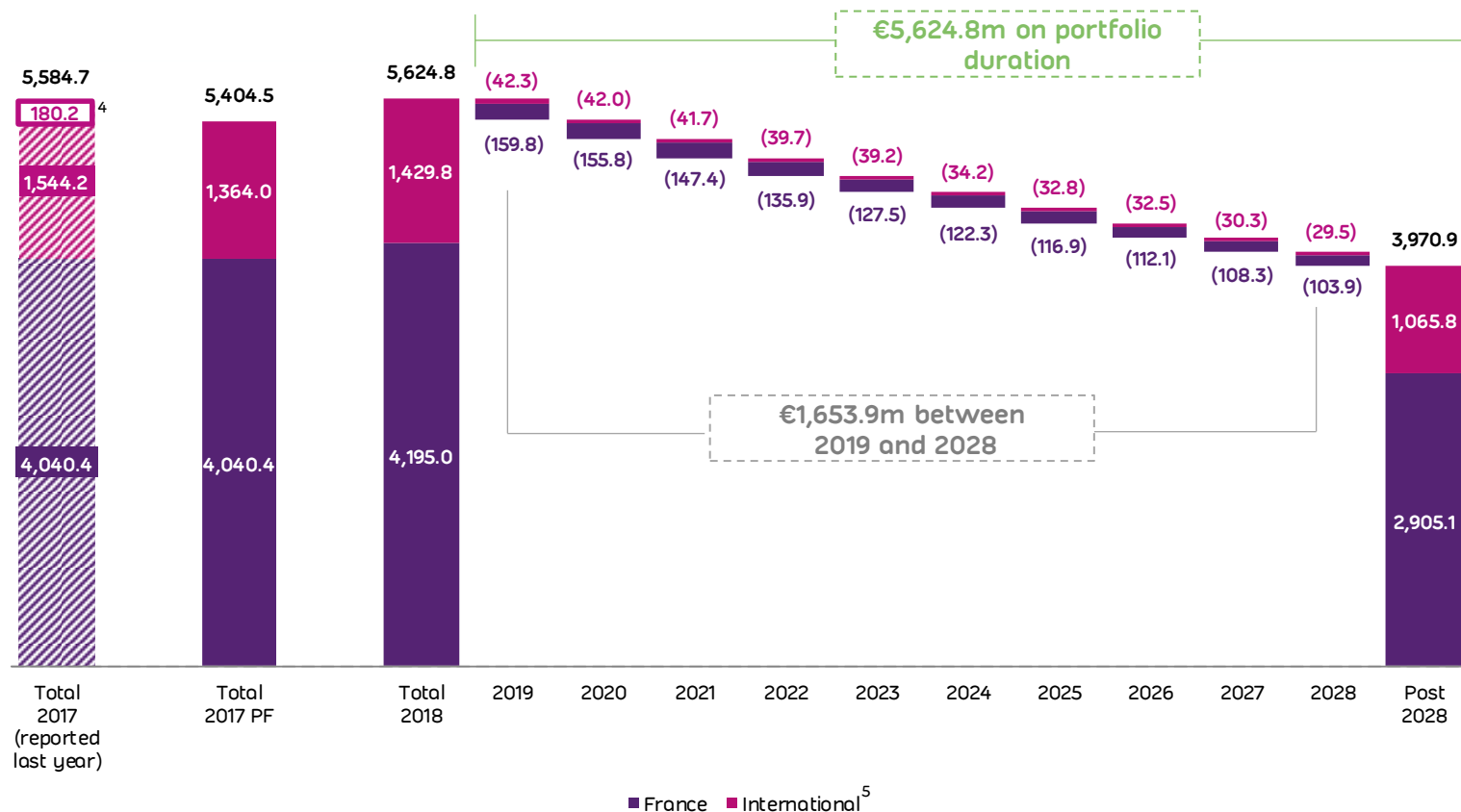
Notes

1. Weighted average residual maturity of infrastructure business based on Global Proportionate normative Free Cash Flow in 2018, assuming a 99-year duration for ownerships and exercise of options for long-term leases with renewal at INDIGO's discretion, excluding car parks under construction but not yet operating ; Germany, the UK, Slovakia and Czech Republic are excluded in the calculation
2. Excluding car parks under construction but not yet operating
3. Pre IFRIC 12 global proportionate EBITDA
4. 93% of the 2018 pre IFRIC 12 IFRS EBITDA is generated by the infrastructure business
5. 2018 excludes Qatar, the UK, Germany, Slovakia and Czech Republic

4.2. ...providing a strong predictable cash flow

Infrastructure¹ run-off portfolio will generate c. €5.6bn of normative cash flow

2018 normative Free Cash Flow² run-off³ (Global Proportionate, €m)



Notes:

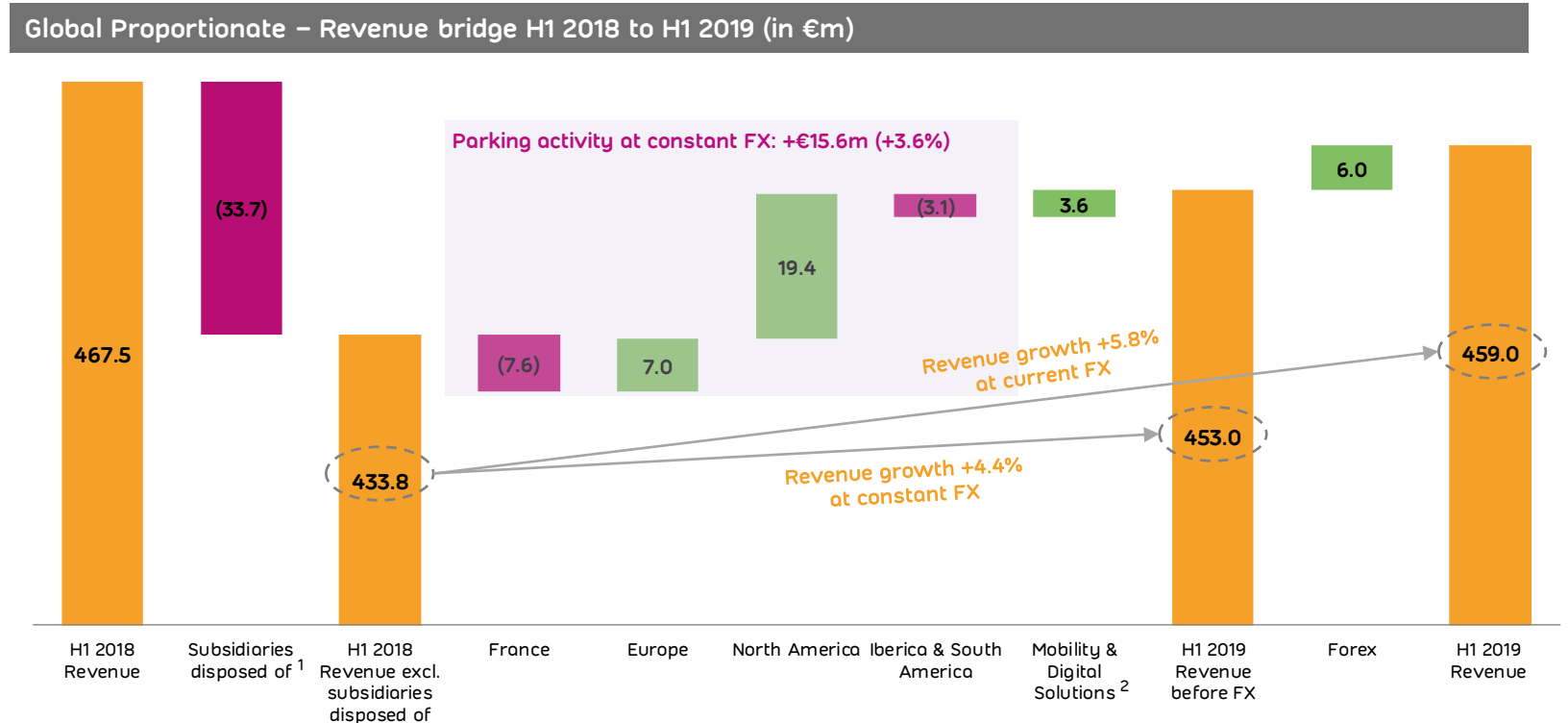
1. Infrastructure means ownerships, concessions and long-term leases (including 99 years duration for ownerships and exercise of options for long-term leases with renewal at INDIGO's discretion). Excluding car parks under construction but not yet operating
2. Normative Free Cash Flow = EBITDA - fixed royalties - normative maintenance capex
3. Based on FY 2018 normative Free Cash Flow and considering no change in volume and prices
4. €180.2m = The UK, Germany, Slovakia and Czech Republic
5. After 2018, International includes Belgium, Brazil, Canada, Colombia, Luxembourg, Spain and Switzerland

5. Financial performance

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5.5. Cash Flow	35

5.1. Revenue

Growth in parking and Mobility & Digital activities



In H1 2019, Global Proportionate Revenue excluding disposal of subsidiaries increased by 5.8% at constant FX, mainly driven by North America with a strong operational performance and the integration of Professional Parking, specialized in shuttling in the US, the full year impact of the acquisition of Besix Park in Belgium, and the growing contribution from MDS, with a negative impact of France due to the yellow vest protests as well as contract variations.

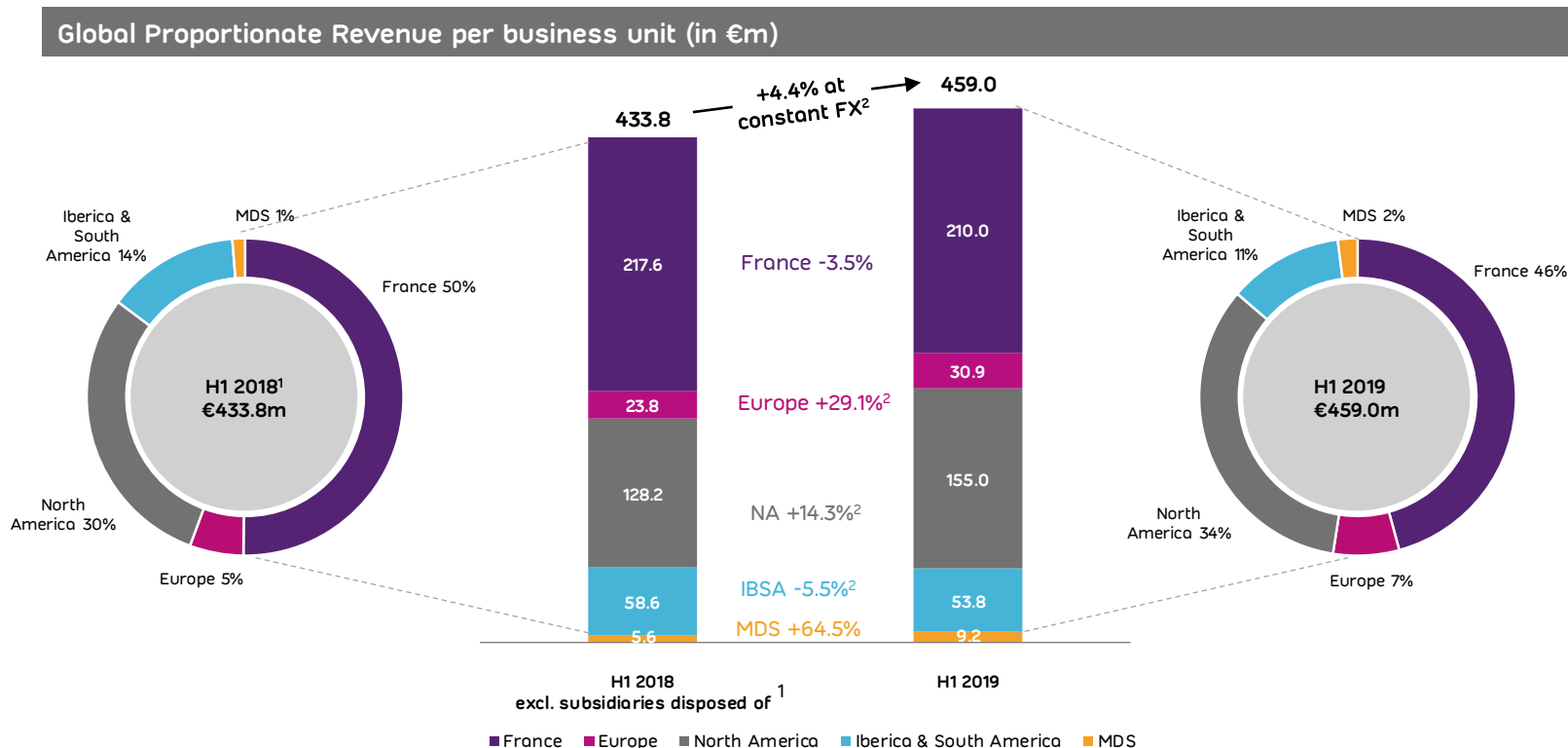
Notes:

- Disposal of subsidiaries in Russia in April 2018, in the UK, in Germany and in Slovakia in December 2018 and in Czech Republic in January 2019
- Of which Smovengo, INDIGO® weel and OPnGO

5.1. Revenue

2/2

Diversified and balanced portfolio



Strong growth in Europe and North America leading to geographical rebalancing of portfolio.

Notes:

IBSA = Iberica & South America; NA = North America; MDS = Mobility & Digital Solutions

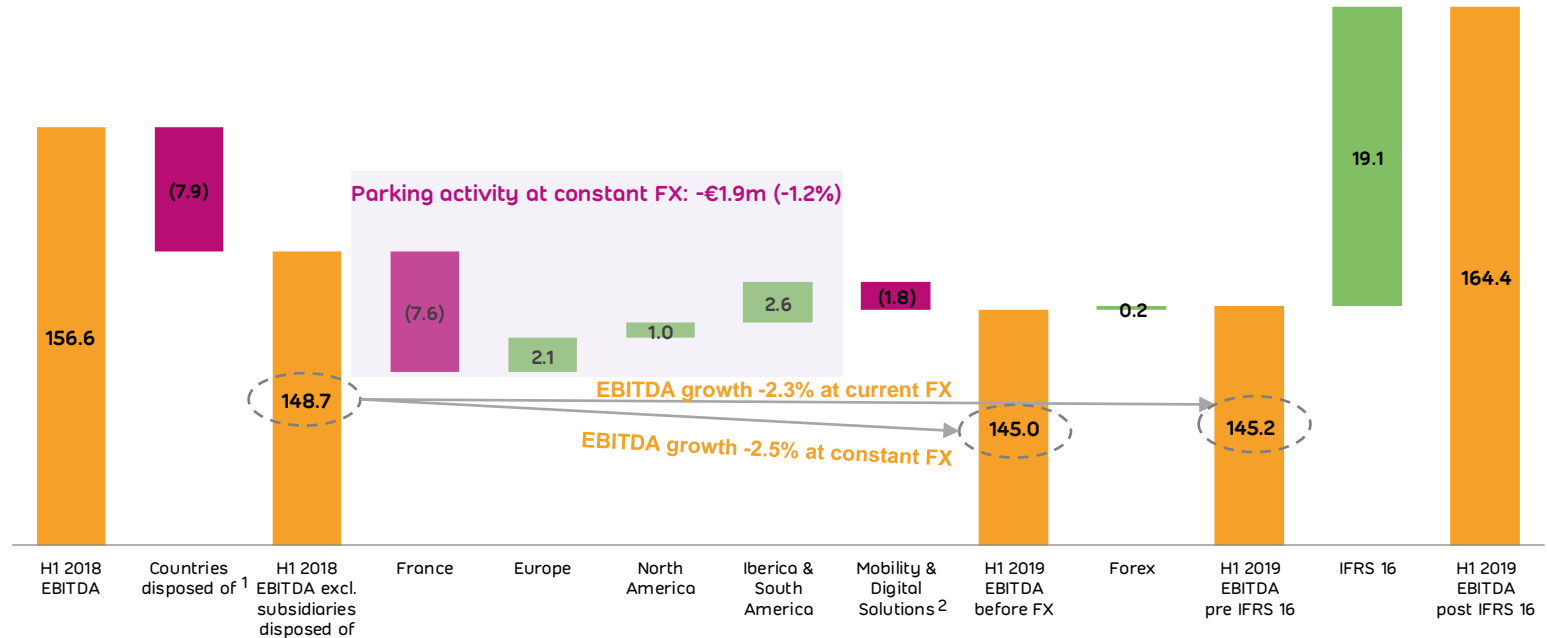
1. H1 2018 Revenue excl. revenue from subsidiaries disposed of in Russia, in the UK, in Germany, in Czech Republic and in Slovakia

2. Growth rate at constant FX

5.2. EBITDA

1/2

Global Proportionate – EBITDA bridge H1 2018 to H1 2019 (in €m)



In H1 2019, Global Proportionate EBITDA reached €164.4m after taking into account IFRS16 impact of €19.1m that came into force in January 2019. Excluding disposal of subsidiaries, H1 2019 EBITDA decreased by -2.5% at constant FX reflecting the lag in revenue in France and MDS activities still in ramp-up.

Notes:

1. Disposal of subsidiaries in Russia in April 2018, in the UK, in Germany and in Slovakia in December 2018 and in Czech Republic in January 2019
2. Of which Smovengo, INDIGO® weel and OPnGO

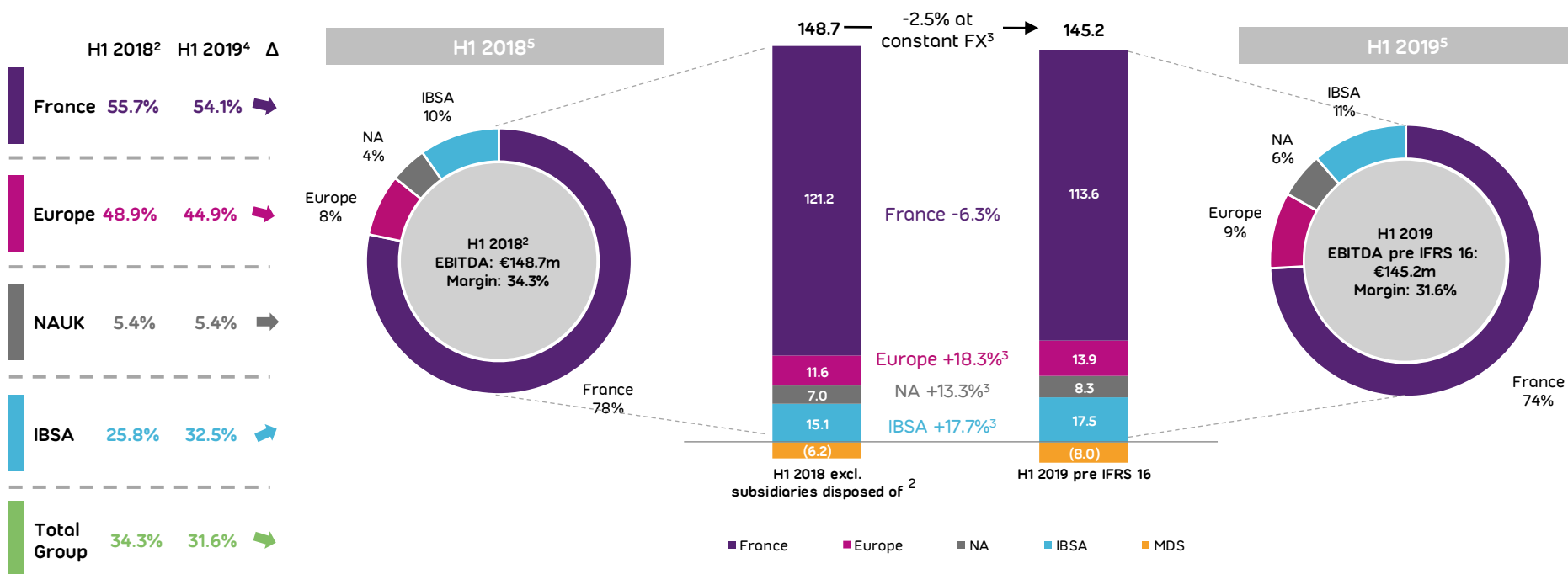
5.2. EBITDA

2/2

Attractive EBITDA margins across business units

Global Proportionate EBITDA per business unit (in €m)

EBITDA margin post IFRS 15¹



High EBITDA margin despite a decreased in H1 2019 due to the impact of yellow vests protests in France.

Notes:

IBSA = Iberica & South America; NA = North America; MDS = Mobility & Digital Solutions

1. EBITDA margin post IFRS 15 at current FX rates

2. H1 2018 figures excl. subsidiaries disposed of in the UK, Germany, Slovakia, Czech Republic and Russia

3. Growth rate at constant currency

4. H1 2019 EBITDA pre IFRS 16

5. Breakdown excluding MDS

5.3. Income Statement

1/2

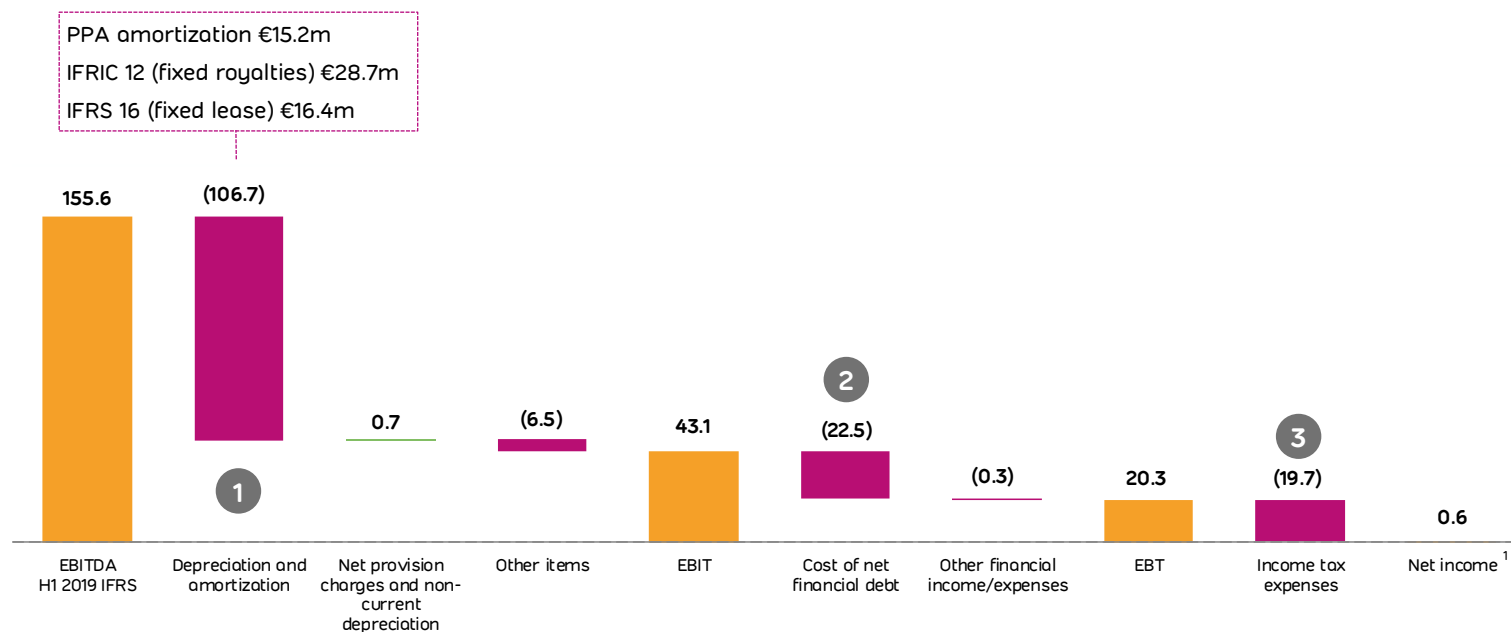
Revenue GP to Revenue IFRS

in €m	H1 2018	H1 2019	Δ
Revenue - GP	467.5	459.0	(1.8%)
Subsidiaries disposed of	(33.7)	-	(100.0%)
Revenue - GP excl subsidiaries disposed of	433.8	459.0	5.8%
USA	91.3	113.7	24.4%
Colombia & Panama	4.6	4.5	(2.4%)
Smovengo	4.2	7.6	n.a.
Other	3.7	3.6	(2.7%)
Revenue - IFRS excl subsidiaries disposed of	329.9	329.6	(0.1%)

EBITDA GP to EBITDA IFRS

in €m	H1 2018	H1 2019	Δ
EBITDA - GP	156.6	164.4	4.9%
Subsidiaries disposed of	(7.9)	-	(100.0%)
EBITDA - GP excl subsidiaries disposed of	148.7	164.4	10.5%
USA	5.0	8.4	69.5%
Colombia & Panama	0.3	0.5	40.2%
Smovengo	(2.4)	(1.6)	n.a.
Other	1.7	1.5	(9.3%)
EBITDA - IFRS excl subsidiaries disposed of	144.1	155.6	7.9%

From EBITDA to net income (IFRS) – H1 2019 (€m)



Note:

1. Net income attributable to non-controlling interest amounted to €0.4m for H1 2019. Net income attributable to owners of the parent amounted to €0.2m

5.3. Income Statement

2/2

From EBITDA to net income (IFRS)

1 PPA impact

- Purchase Price Allocation impact mainly reflects the recognition of the amortization charge relating to valuation differences allocated to assets' fair values for long-term contracts and management or service contracts. This valuation was performed following the acquisition of Indigo Infra by Indigo Group in June 2014.
- H1 2019 total PPA amortization amounts to €15.2m which includes €9.8m related to the acquisition of Indigo Infra by Indigo Group, €1.7m amortization charge on valuation differences resulting from the takeover of the Brazilian business in the second quarter of 2016 and €2.1m historical PPA from Indigo Infra.

2 Cost of net financial debt

- Cost of net financial debt¹ amounted to €22.5m in H1 2019 compared to €38.7m in H1 2018 (€19.1m² after restatements of H1 2018 one-off costs related to the refinancing of the 2020 bond).
- The average cost of debt (excluding IFRIC12 and IFRS16) decreased to 2.0% in H1 2019 compared to 2.6% in H1 2018².

3 Income tax expenses

- Consolidated income tax expenses amounted to €19.7m in H1 2019 against €23.8m in H1 2018.
- Effective tax rate across Indigo Group amounted to 65.0% in H1 2019 against 112.3% in H1 2018. This includes for both periods negative impacts of the non activation of fiscal deficit in certain countries where the Group operates, especially in Brazil and in Mobility & Digital Solutions, share of costs and charges on dividends in France and tax loss carry forward not indemnized by Infra Foch Topco (mother company).
- The evolution of effective tax rate is mainly due to decrease in the non activated fiscal deficit of Indigo Group which was impacted in H1 2018 by the refinancing of the 2020 bond.

Notes:

1. Reported cost of net financial debt (including cost relating to IFRIC12 and IFRS16)
2. H1 2018 restated from one-off costs related to the refinancing of the 2020 bond (impact of the exercise of the make-whole call for €19.8m, early termination of a swap -€2m, amortized cost on the 2020 bond for €1.9m)

5.4. Capital Expenditure

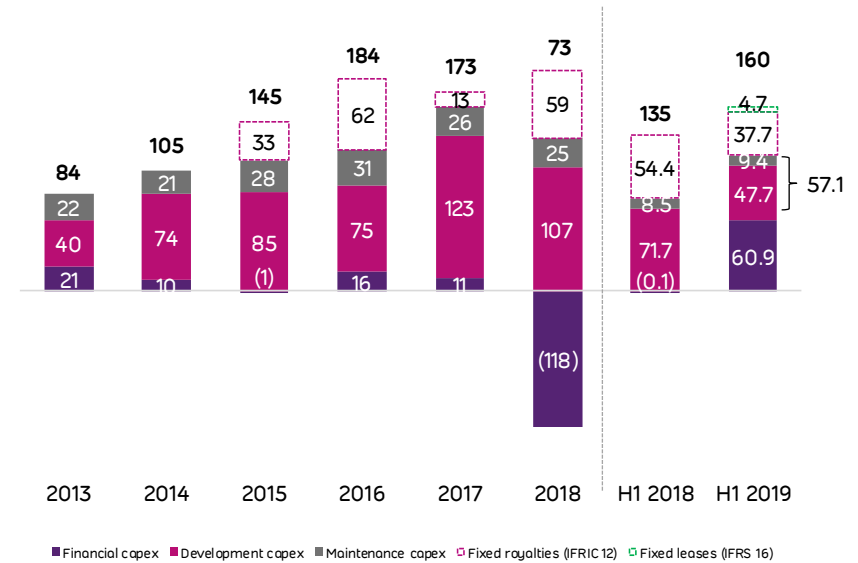
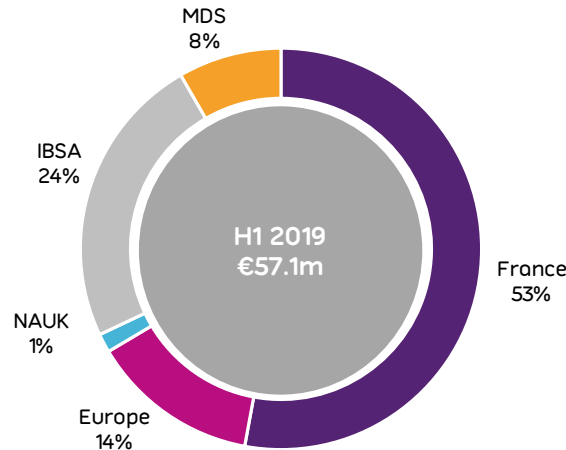
Continuous investments in parking infrastructure

Capex breakdown (Development and Maintenance)

Capex evolution 2013 – 2018, incl. IFRIC 12 / IFRS 16 impacts (€m)

The €37.7m of IFRIC 12 impacts were mainly related to new concessions in France and Belgium

The €4.7m of IFRS 16 impacts were mainly related to new leases in France and Spain



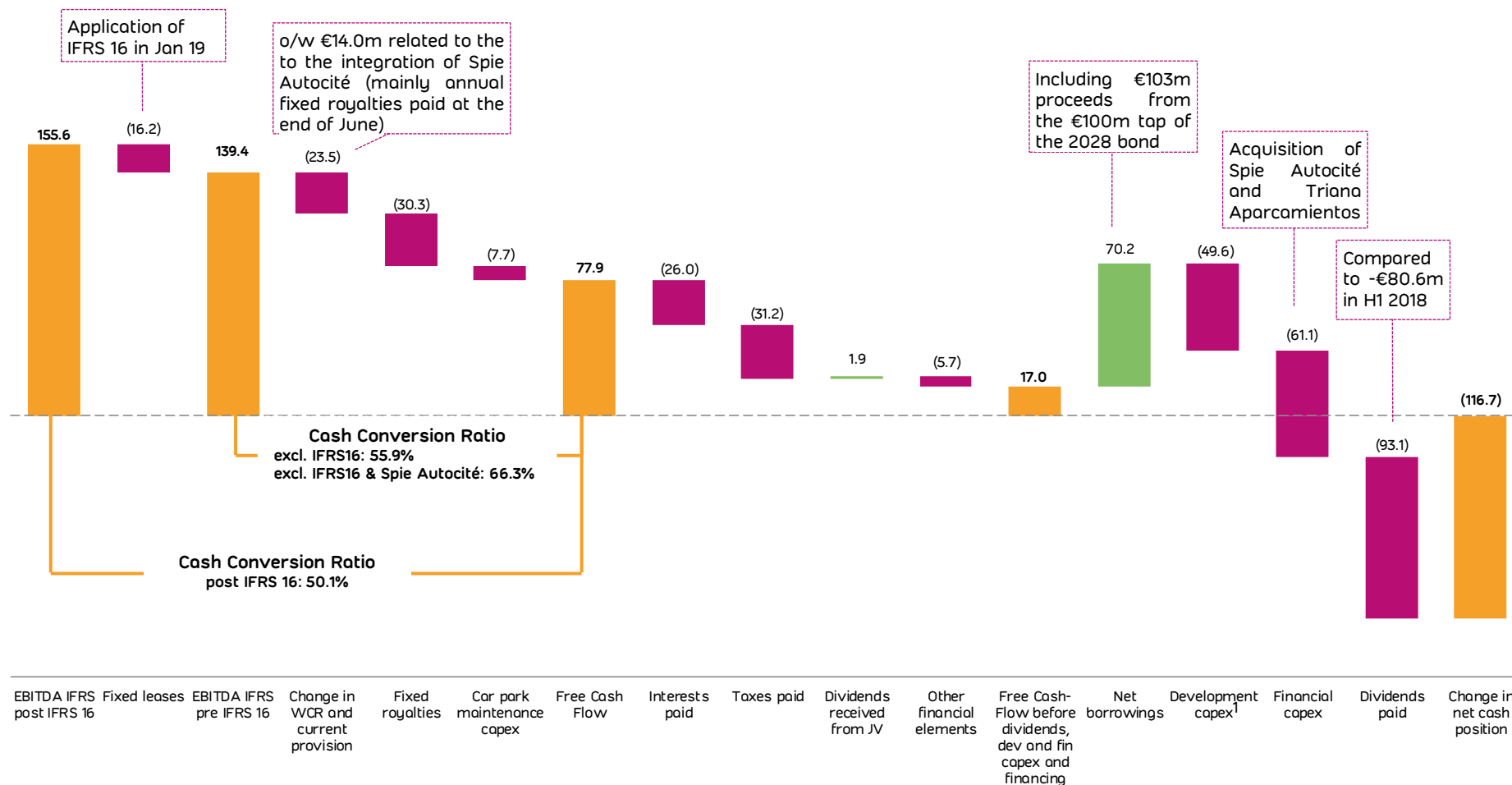
Financial Capex amounted to €60.9m in H1 2019 including the acquisition cost of Las Palmas de Gran Canaria car park in Spain and the acquisition of Spie autocité partly offset by the cash proceeds received from the disposal of the subsidiary in the Czech Republic.

Main development Capex in H1 2019 include:

- Construction work in car parks in Paris, Bordeaux and Brussels
- New lease contracts in Brazil (mainly shopping malls)
- Digital and Mobility capex

5.5. Cash Flow

Indigo Group cash flow bridge (IFRS) – H1 2019 (€m)



Notes:

1. Development capex include other maintenance capex non relating to car parks

6. Financial policy

6.1. Successful issuances on debt capital market	37
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6.4. "European leader of its sector" by VIGEO	40

6.1. Successful issuances on debt capital market

Context

- On 19 June, Indigo Group initiated a debt raising on the capital markets in a context of **strong decrease in rates and spreads**, for a **total amount of €250m** with a combination of both a **€100m tap** of the €700m 1.625% April 2028 bond (closed in June) and a **€150m German NSV private placement** with a 20y maturity (closed in July).
- These two transactions allow Indigo Group to increase its liquidity with a view to continuing the development of its long-term infrastructure portfolio. With these new issues the group **diversifies** its funding and **extends its debt maturity** profile with long-dated placements while benefiting from attractive market conditions.

€100m tap of the the €700m 1.625% April 2028 bond

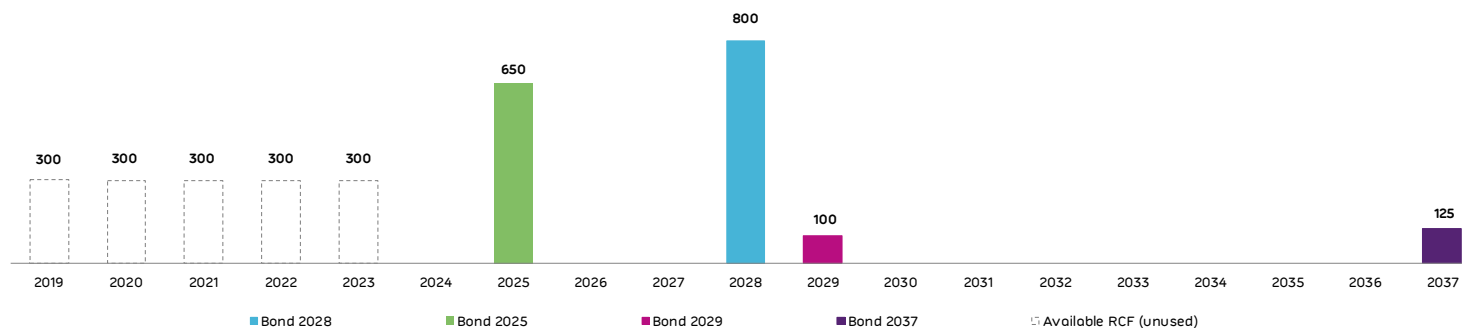
Issuer:	Indigo Group SAS
Issuer rating:	BBB Stable (S&P)
Notional:	€100m
Coupon:	1.625%
Type:	Senior unsecured
Trade date:	19 June 2019
Settlement date:	26 June 2019
Maturity:	19 April 2028
Initial price thoughts:	MS + 120 bps area
Revised guidance:	MS + 105-110 bps (WPIR)
Final pricing:	MS + 105 bps
Oversubscription:	c.3.0x at final terms
Joint Bookrunners:	CACIB & SGCIB

€150m German NSV private placement

Issuer:	Indigo Group SAS
Issuer rating:	BBB Stable (S&P)
Notional:	€150m
Coupon:	2.250%
Format:	Namensschuldverschreibung
Governing law:	German law
Instrument type:	Senior unsecured
Trade date:	19 June 2019
Issue date:	4 July 2019
Maturity:	4 July 2039
Re-offer spread:	MS+105 bps
Arranger:	Goldman Sachs International
Initial investor:	Goldman Sachs International

6.2. Enhanced financial firepower

Debt maturity profile as of June 30, 2019 (in €m)



A cash position of c. 213m as of 30 June 2019

No refinancing need before 2025

A €300m RCF fully unused to date and maturing in Oct 2023

A demonstrated access to bond markets, with a confirmed BBB rating

S&P rating "BBB stable"

- On 20 September 2019, S&P confirmed Indigo Group's **credit rating of BBB** and its stable outlook
- To maintain this credit rating, Indigo Group:
 - ✓ targets adjusted FFO/Debt ratio to remain comfortably **above 10% at all times**
 - ✓ calibrates dividend policy to commensurate with target credit ratios
 - ✓ ensures that the share of infrastructure businesses will continue to represent the great majority of EBITDA (>70% of IFRS EBITDA)
 - ✓ maintains at least an "adequate" liquidity level (**current liquidity level is strong**)
- Indigo Group will be maintained as the main group funding vehicle to limit structural subordination in line with S&P's guidelines

Optimize financing costs

- A decreasing net debt cost (incl. shareholder loan):

Year	Net Debt Cost (%)
2014	3.9%
2015	2.9%
2016	2.6%
2017	2.4%
2018 ¹	2.4%
H1 2019	2.0%
- Limited exposure to interest rate risk
 - ✓ Maintain at least 60% of fixed or capped rate debt as per the group financing policy
 - ✓ As of June 30, 2019, c.90% of the Group's debts bear fixed rate (after hedging)
- Positive impact of variable-rate derivatives entered into in November 2018

Note:

1. 2018 restated from one-off costs related to the refinancing of the 2020 bond (impact of the exercise of the make-whole call for €19.8m, early termination of a swap -€2m, amortized cost on the 2020 bond for €1.9m) **2019 Half Year Results - September 2019**

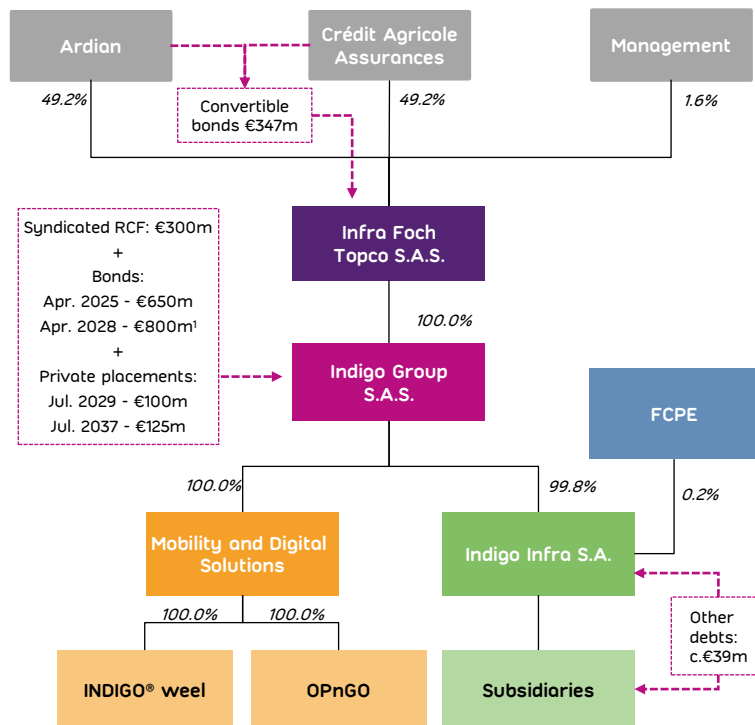
6.3. Strong financial structure

New funding raised in 26 June 2019 through a €100m tap of the existing €700m 2028 bond to finance development of infrastructure portfolio.

An additional €150m private placement traded on 19 June 2019 has been settled on 4 July 2019.

€182,6m of debt related to fixed rents added following the application of IFRS16 standards on 1 Jan 2019

Simplified structure chart as of June 30, 2019



Indigo Group's net financial debt (IFRS)

In €m	31/12/2018	30/06/2019	30/06/2019 Restated ²	Δ vs 31/12/18
Bonds	1,566.5	1,672.7	1,672.7	106.2
Revolving credit facility	(0.5)	(0.4)	(0.4)	0.1
Other external debts	42.7	39.8	39.8	(2.9)
Shareholder loan	-	-	-	-
Accrued interests	21.3	12.0	12.0	(9.3)
Long-term financial debt excl. fixed royalties and fixed rents	1,630.0	1,724.1	1,724.1	94.1
Financial debt related to fixed royalties	333.4	413.7	413.7	80.3
Financial debt related to fixed rents	182.6	182.6	182.6	182.6
Total long-term financial debt	1,963.4	2,320.3	2,320.3	356.9
Net cash	(329.0)	(212.8)	(212.8)	116.2
Hedging instruments FV	(12)	(3.1)	(3.1)	(1.9)
Net financial debt	1,633.1	2,104.4	2,104.4	471.3
LTM EBITDA	295.5	298.9	324.8	29.3
Net financial leverage	5.5x	7.0x	6.5x	1.0x

Indigo Group's net financial debt (GP)

In €m	31/12/2018	30/06/2019	30/06/2019 restated ²	Δ vs 31/12/18
Net financial debt	1,637.2	2,121.0	2,121.0	483.8
LTM EBITDA	307.7	303.4	329.3	21.6
Net financial leverage	5.3x	7.0x	6.4x	1.1x

S&P ratios

In €m	31/12/2017	31/12/2018	Δ
FFO	265.1	238.9	(26.2)
Net debt	1,913.9	1,823.7	(90.2)
FFO/net debt	13.9%	13.1%	(0.0)
EBITDA	354.7	338.5	(16.2)
Net debt/EBITDA	5.4x	5.4x	(0.0x)

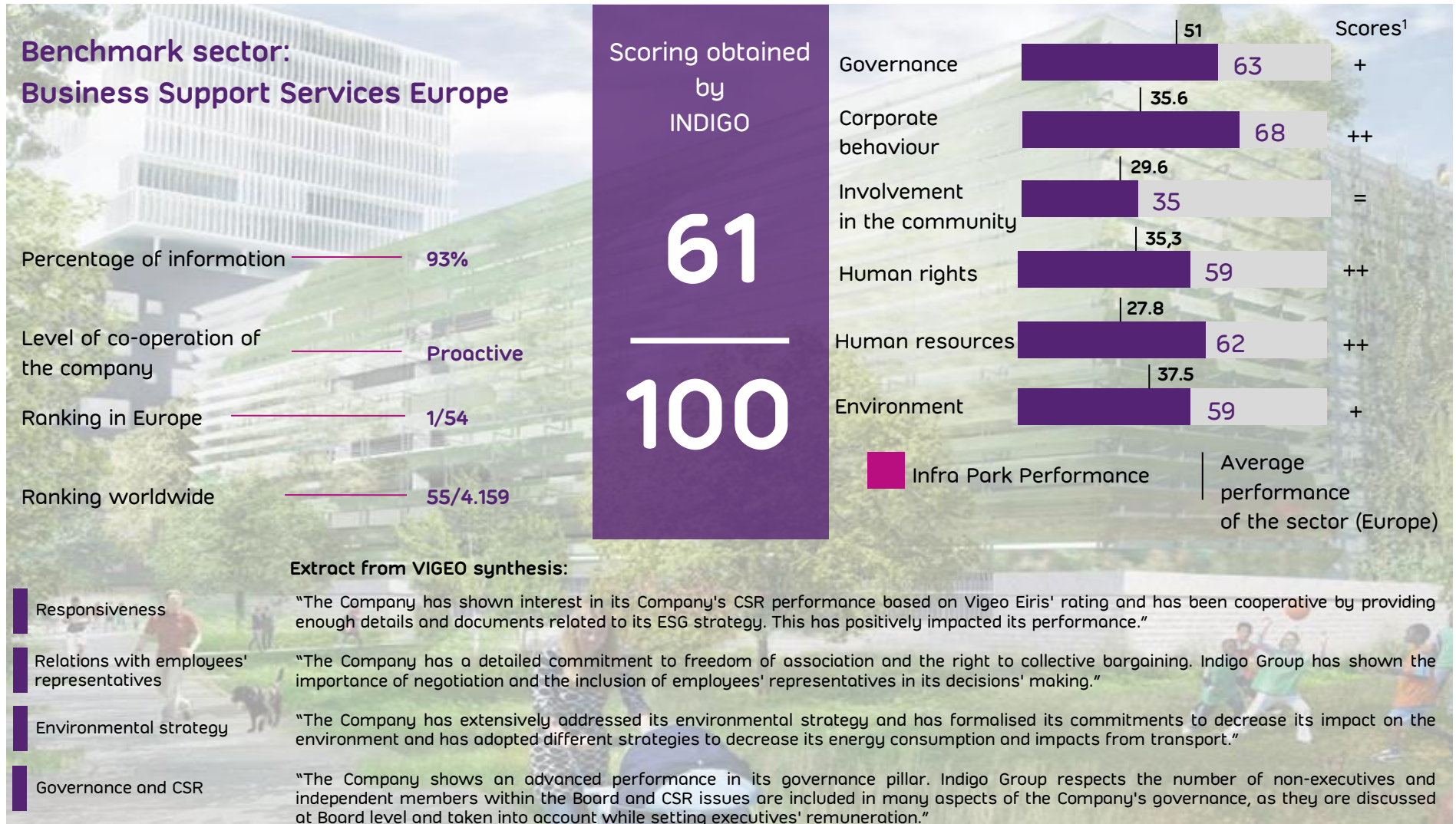
Group financial leverage slightly increased to 6.4x² (GP) following the acquisitions in France and Spain in 2019 and the disposal of 4 subsidiaries in the UK, Germany, and Slovakia in December 2018 and in the Czech Republic in January 2019.

Notes:

1. New funding raised in 26 June 2019 through a €100m tap of the €700m 1.625% due in April 2028
2. Based on a restated EBITDA : +€17.1m (major acquisitions of Spie Autocité and Las Palmas car park restated on a full year basis) -€7.4m (H2 2018 EBITDA of the entities disposed of in UK/DE/CZ/SK) +€16.2m (no IFRS16 debt in H2 2018 / estimation based on H1 EBITDA)

6.4. "European leader of its sector" by VIGEO

VIGEO rating agency awarded Indigo Group a 61/100 rating as part of the extra-financial rating process on March 13th 2018



7. Appendix

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7.1. Balance Sheet (IFRS)

H1 2019

Assets	€m	Liabilities	€m
Concession intangible assets	1,130.2	Share capital	160.0
Goodwill	824.0	Share premium	283.6
Property, plant and equipment	701.4	Other	103.6
Concession tangible assets	172.3	Consolidated shareholder's equity	547.2
Investments in companies under equity method	114.7	Minority interests	12.1
Others assets	133.9	Total equity incl. minority interests	559.3
Non-current derivatives	7.3	Provisions	107.5
Total non-current assets	3,083.8	Financial debt excl. IFRIC 12 and IFRS 16 impact on debt	1,729.5
		IFRIC 12 impact on debt	413.7
		IFRS16 impact on debt	182.6
Current derivatives	0.2	Current derivatives	4.4
Current assets	267.3	Current liabilities	414.3
Cash management financial assets and cash	218.2	Deferred tax	158.4
Total	3,569.5	Total	3,569.5

7.2. Financial performance by country

H1 2019 – Global Proportionate

H1 2019 Global Proportionate				
<i>in €m</i>	Revenue	% Revenue	EBITDA	% EBITDA
France	210.0	45.8%	119.4	69.4%
Belgium	20.9	4.6%	11.8	6.9%
Luxembourg	6.3	1.4%	1.9	1.1%
Switzerland	3.6	0.8%	2.5	1.5%
Europe	30.9	6.7%	16.3	9.5%
Canada	41.4	9.0%	9.6	5.6%
USA	113.7	24.8%	7.1	4.1%
North America & United Kingdom	155.0	33.8%	16.7	9.7%
Brazil	26.5	5.8%	7.6	4.4%
Spain	22.8	5.0%	11.7	6.8%
Colombia	4.0	0.9%	0.5	0.3%
Panama	0.5	0.1%	(0.0)	0.0%
Russia	-	0.0%	(0.0)	0.0%
IBSA	53.8	11.7%	19.8	11.5%
Total Indigo Group	449.8	98.0%	172.1	100.0%
Mobility & Digital Solutions	9.2	2.0%	(7.7)	n.a.
Total Infra Foch Topco	459.0	100.0%	164.4	100.0%